

# Enhancing Cybersecurity Capacity in Small and Medium Enterprises: A Framework for Workforce Development

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*Abstract- There is an urgent need to enhance the capability of SMEs in defending themselves from cyber threats as more frequent and sophisticated where the SME sector is relatively disadvantaged and, in most cases, lacks the necessary expertise or financial muscle of the large structured organizations. They are some of the most outstanding economic players in each country but are more vulnerable to cyber threats than any other player due to limited resources, both human and material, including technical and financial resources. The framework presented in this article for building an SME workforce incorporates the enhancement of the SME's cybersecurity into its program. The framework situates the main concerns in SME cybersecurity related to knowledge, competence, and resource gaps combined with inadequate awareness and policies and augments the ideas of education, training, and policies. No strategic model of workforce development can therefore be complete without an efficient package of cheap but quality training strategies developed in partnership with government institutions and employers. This framework is based on previous models of cybersecurity workforce development but these are about SME requirements. They have a progressive structure starting with basic security awareness and going up to highly specific practice drills in case of a cyber-attack; as well as ongoing continual professional development. It also prescribes methodism for increasing SME knowledge of security, including training, exchanging best practices, outsourcing security certification, and gaining recognition among other enterprises. Besides, cooperation between SMEs and large firms with other SMEs as well as large corporations is important in sharing knowledge regards threats. More so, governments and regulatory organizations, as pointed out in the article, should play their part in subsidizing training, setting cybersecurity standards/targets, and encouraging both government and business to work*

*more closely together to improve SME cybersecurity, the article suggests. In addition, the use of outside help such as the incorporation of artificial intelligence in threat identification and training through automatic training models can aid in the conquering of this factor due to lack of enough resources. It is expected to assist SMEs in enhancing their human resources by helping their employees safeguard SMEs against threats, uphold customer confidence, and enhance data protection. The proposed framework proves the importance of the workforce development approach in handling cybersecurity threats for SMEs and summing up the general economic framework. Further research should concentrate on the examination of this model in practice and the applicability of the described concepts in distinct economic and ethical environments.*

*Indexed Terms- Cybersecurity, Small and Medium Enterprises (SMEs), Workforce Development, Cyber Threats, Cybersecurity Awareness, Training Framework, Phishing Mitigation, Public-Private Partnerships, Cyber Hygiene, AI-Driven Training*

## I. INTRODUCTION

SMEs are defined as a crucial part of developing the economy's structure globally as 99% of all enterprises are categorized as Small and Medium Enterprises. SMEs, in particular, continue to receive a growing number of cyber threats capable of disrupting operations, damaging customer trust, or incurring significant costs (Gupta et al., 2022). SMEs remain a weak link in the cyber security chain because of their relatively small size, which does not allow them to possess adequate IT infrastructure, let alone the necessary financial and human capital, required to protect against cyber threats. To meet this challenge, the upliftment of cyber security capability in SMEs through organizational capacity building of human

capital becomes an attractive proposition to mitigate the existing threats.

#### The Cyber Threats Moving through SMEs

Most of the SMEs are in a weak financial position and cannot afford to dedicate a lot of money toward stronger cybersecurity measures. Some research shows that about 42.6% of cyberattacks prioritize small businesses, but only 14% are ready to protect themselves from them (Verizon, 2021). This preparedness deficit is explained by such things as inadequate knowledge of security threats and risks, insufficient access to security specialists and professionals, and obsolescent information technologies. Small and medium enterprises, in particular, are poorly protected due to using informal methods of protection and sharing their tasks with IT employees who are not necessarily cyber security experts (Smith et al., 2023). In addition, the increased speed of threat development – for instance, developed ransomware attacks, constant phishing, and threats from insiders make them even more vulnerable.

The technological factor is central to addressing cyber risks but the individual factor cannot be overlooked. An ideal cybersecurity staff that has received proper skills training and knowledge is the first barrier that an intruder can deal with. However, the development of the workforce in SMEs presents its own set of issues, such as high turnover, less talent attraction, and inadequate funds for training sessions (Chou & Lee, 2020). These concerns highlight the importance of the development of specific and specific strategies for the workforce development of SMEs because of the specific conditions and challenges encountered in their operations.

#### Mandatory Approaches to Workforce Development for Cybersecurity in SMEs

Person engagement is a multi-faceted force that combines education, training, skill upgradation, and learning. In the context of cybersecurity, its goal is to develop a qualified human capital that would be able to prevent, detect, and solve cybersecurity cases. For SMEs, investing in workforce development offers several advantages:

1. Enhanced Risk Mitigation: Employees who have appropriate knowledge in cybersecurity awareness can easily identify some of the areas that attackers can exploit (Parker, 2022).
2. Cost Efficiency: The use of consultants remains low enabling the SMEs to develop the capacity of the workforce in the long run.
3. Compliance and Trust: When operating standards are becoming more rigid regarding data protection and cybersecurity, certification allows SMEs to confirm compliance thereof and build trust among clients and partners as requirements are complied with through a trained workforce (ISO, 2021).

Nevertheless, the overall development of workforce programs in SMEs has not gained much ground. Some of the reasons include high costs that are relatable to formal training, a dearth of training programs that can effectively suit the SME's needs, and lastly, their ignorance of the available resources. To address these issues there is a growing urgency to promulgate a strategic roadmap that is affordable, inclusive, measurable, and sustainable for the establishment of cybersecurity workforce development programs.

#### The Requirement for and Elements of the Workforce Structure for SMEs

This means that any workforce development framework to be employed must consider the following factors relating to SMEs. Small businesses will never be able to incorporate such a system as large companies do with the assistance of the specialized IT security division. The following elements form the core of such a framework:

1. Foundational Cyber Hygiene Training: For instance, it is impossible to have any organization cybersecurity if the employer does not teach his/her staff members simple facts about passwords and phishing.
2. Role-Specific Skill Development: IT staff, Managers, and Other Employee's training categorically ensures that cybersecurity roles and objectives are appropriate to an organization.

3. Continuous Learning and Upskilling: Global criminal activities occur in the technological platform, and therefore, to prevent activities common in the cyber world, employees should be trained in workshops, certifications, and virtual learning from time to time.
4. Collaboration and Partnerships: That is why SMEs need to expand cooperation with government agencies, universities, and large businesses to gain the necessary resources and training and to share threat intelligence information.
5. Integration of Emerging Technologies: It thereby reduces human resources as the use of technology including AI and ML enables threat identification and training.

Such specific workforce developments, which can be initiated by the stakeholders, may include the following and may be described as follows.

It is justifiable to state that workforce development can be defined as a process along the framework of which various stakeholders operate, with the outcomes of the development process being wholly based on the joint effort of these stakeholders. National governments and other regulatory authorities can provide monetary premia and subventions for training programs and educational institutions for creating specific training programs that correlate to the needs of a particular SME (NIST, 2022). Trade associations and other large firms must be willing to serve as a central repository of information and knowledge that in turn, fosters positive information sharing. From within, SMEs' leadership nationally must work to make cybersecurity an organizational priority and therefore invest in the training of its personnel.

#### Closing Thoughts

The threat of cyberattacks is real and the continuous growth of reliance on the internet and computer systems puts cybersecurity on the list of essential requirements for SMEs. Human capital management is the foundation of the improvement of cybersecurity capability, it closes the gap between technical solutions and people. Paying attention to their human capital and cultivating a cybersecurity mindset will

allow SMEs to shield their activities, and information, from increasingly pervasive threats. The subsequent sections of this article will provide a more comprehensive understanding of the proposed Workforce Development framework including its components, methods of deployment, and performance outcome.

## II. LITERATURE REVIEW

As cybersecurity has emerged as a critical issue for SMEs increased focus has been put on their risks and how they can improve their security. This paper reviews the relevant literature on cybersecurity issues in SMEs, workforce development frameworks, and the contribution of actors in improving cybersecurity capacity. The findings derived from these studies form the basis for developing a best-fit model for implementing suitable workforce development interventions for big and SMEs.

#### Security Threats and Risks in SMEs

It is, for example, clearly illustrated that the SME sector remains highly at risk when compared with larger enterprises. Verizon (2021) reveals their annual data breach index stating that SMEs are targeted in 43% of the cyberattacks happening across the world and the most common attacks are phishing and ransomware. Due to the lack of specialized human and financial resources compared to large corporations, most SMEs depend on general IT or hire third-party consultants a decision that often contributes to delayed identification and mitigation of cyber threats (Gupta et al., 2022). Also, due to the small budgets and, in some cases, obsolete technologies, decision-makers cannot invest in new-generation security systems.

Another element in the knowledge of cybersecurity in SMEs is employee behavior and awareness. Research shows that end-user mistakes are a cause of 85% of cyberattacks with questionable password creation, easy trickery into sharing credentials, and data vulnerability being key concerns (Smith et al., 2023). Based on the literature, Chou and Lee (2020) observed that awareness of the employees in SMEs is still low and most organizations focus more on the implementation of day-to-day operations than security awareness. Such gaps explain why workforce

development efforts need to be focused on as a way of helping the workforce overcome the gaps.

#### Cyber Security Workforce: Development

It has become clear that the development of a qualified workforce to combat cybersecurity threats is another important area. There have been developed models and frameworks to create cybersecurity capacity and address the shortage of skilled cybersecurity workforce such as the NICE Cybersecurity Workforce Framework (NICE, 2021) and the work of the National Institute of Standards and Technology (NIST, 2022). These frameworks offer the backbone for the categorization of the cybersecurity workforce as well as the training of workers exercising different roles. However, these models could be useful while the major emphasis is created based on these models to larger organizations and might need a mass of transformation toward improved SMEs condition.

Basic awareness training is commonly considered to be fundamental for organizations of all sizes, but especially for SMEs. Parker (2022) emphasizes that good training initiatives prevent reliance on didactic lectures and focus on skill-orientated activities, case scenarios, and game-based strategies to enhance employee understanding of new concepts. Another important component is role-specific training again pointing out that IT personnel as well as the management and other employees in the organization must be trained on aspects that will be able to meet their specific roles and responsibilities effectively. Recognitions like CompTIA Security+ or the Certified Information Systems Security Professional or CISSP are increasingly being suggested for SMEs to develop internal capacities (ISO, 2021).

#### Stakeholder Engagement in Building the Capacity of Cybersecurity

This paper highlights the need for stakeholders to work together to strengthen cybersecurity capacity in SMEs from the literature review. Federal and state organizations facilitate funding and also offer relevant support and framework. For instance, development policies such as the EU General Data Protection Regulation (GDPR) encourage SMEs to adopt improved data protection approaches (Huang et al.,

2023). There are also successful experiences in using partnerships between public and private organizations for exchanging knowledge and providing people with rather cheap training.

SMEs receive curricula and training that educational institutions develop and provide to ensure they meet their workforce requirements. The use of technology such as Coursera and LinkedIn Learning is an efficient and affordable way of carrying out continued learning (Chou & Lee, 2020). Similarly, industry associations and big firms need to come up with mentorship, threat intelligence as well as cybersecurity tools for SMEs.

It therefore emerges that there are critical research gaps in the literature and potential directions for further research.

Although many prior works offer a plethora of knowledge, some questions still arise concerning how different WD could be integrated and adapted for SMEs. The point is that many models are resource-consuming, and therefore ineffective for small companies. More studies have to be conducted to discover ways that can utilize affordable technology like artificial intelligence successful training tools, as well as automated detection models. Further, research needs to draw a link with the culture and geographical practices of the implementation of cybersecurity among SMEs.

These studies emphasize the acute shortage of sufficient workforce development to support the improvement of cybersecurity provisions for SMEs. The opportunity to cover skill deficiencies, improve cooperation with various actors involved in risk management, and harness training management approaches and toolkits to reduce cyber threats is critical. Based on such findings, this article advances an integrated model of workforce development for emerging SMEs and the purpose of their sustainable development.

### III. MATERIALS AND METHODS

This research uses a mixed research method to create and test a cybersecurity workforce development model for SMEs. The research adopts both a qualitative and

a quantitative approach in establishing the issues likely to affect the improvement of cybersecurity capacity among SMEs as well as the proposed solutions.

### 1. Literature Review

The research began with the literature survey; academic and refereed journals, government documents, and industry reports were analyzed. Priority issues included cyber risks and SMEs, approaches to workforce development, and challenges of applying the concepts. During this phase, we discovered the specific areas of prior work that were lacking so that these helped lay the fundamental architecture of what is being suggested.

### 2. Qualitative Expert Interviews

To capture practitioner insights, semi-structured interviews were conducted with 15 participants, including SME managers, cybersecurity consultants, and policymakers. These interviews focused on:

- Common cybersecurity challenges in SMEs.
- Existing training gaps and practices.
- Potential solutions for workforce development.

### 3. Quantitative SME Survey

A survey targeting 150 SMEs across multiple sectors (e.g., retail, healthcare, manufacturing) was designed to quantify current cybersecurity practices, training levels, and resource constraints. The survey included:

- Likert-scale questions to measure workforce readiness.
- Open-ended items to capture nuanced feedback.

### 4. Framework Validation

The proposed framework was pilot-tested with 10 SMEs over six months. Part of the conceptual framework was the tiered training modules and the mentorship plans and programs were introduced. Evaluation data before and after its application were

gathered to determine if it has an impact on enhancing cybersecurity.

Tools and Materials		
Material	Purpose	Source
Survey Questionnaire	Capturing quantitative data on training gaps	Designed by researchers
Interview Protocol	Gathering qualitative insights	Semi-structured guide
Training Modules	Framework implementation	Online platforms (Coursera, Udemey)
Cybersecurity Assessment Tools	Measuring Security Readiness	Nessus, OpenVAS, simulated attacks

### Framework Components

#### 1. Tiered Training Modules

A three-tiered approach was developed to address varying levels of expertise within SMEs:

- Level 1 (Foundational): The internet security fundamentals; the thinking involved in and avoiding phishing, and the issue of passwords.
- Level 2 (Intermediate): IT staff training of selected roles through a focus on network surveillance and threat identification.
- Level 3 (Advanced): Industry certifications in such areas as systems security (CISSP), and computer hacking forensics (CEH) for experts who handle complicated security issues.

2. This is the reason that the Collaborative Extra Clinical Mentorship Programs exist, introducing students to new and unique ideas.

This involved corporate knowledge transfer with large firms through knowledge exchange by sharing ideas and real-life projects.

### 3. Technology Integration

Technology was integrated into training and development as training platforms powered by AI allowing for easily affordable and well-customized training. Tapentad and Lea wrote that automated threat assessments immediately gave feedback on the performance of the employees.

#### Data Collection and Analysis

- **Survey Data:** Coded quantitative data collection responses were analyzed using Statistical Package for the Social Sciences (SPSS), primarily paying attention to the Cyber Security Readiness Index before and after adopting the mentioned frameworks.
- **Interview Data:** SME-specific challenges and needs were explored in the transcripts through the use of NVivo and applied content analysis.
- **Pilot Program Results:** Cybersecurity performance change was assessed using the vulnerability scans and simulated phishing tests performed before and after the intervention.

#### Ethical Considerations

From the Department of Health’s Research ethical approval was sought and granted by the Institutional Review Board for Ethical Conduct (IRB). Since the study was cross-sectional, participants were not coerced into participating and all the participants signed informed consent. Patients’ data remained undisclosed in compliance with GDPR and any other regulation that was in force.

Summary Table of Methodology

Phase	Objective	Method
Literature Review	Identify gaps in cybersecurity frameworks	A systematic review of sources

Phase	Objective	Method
Expert Interviews	Gather insights	qualitative Semi-structured interviews
SME Survey	Quantify workforce gaps	Structured questionnaire
Framework Validation	Test the effectiveness of the framework	Pilot implementation with SMEs

## IV. RESULTS

The findings from the survey, interviews, and pilot program all support that the proposed framework of workforce development can be used to tackle cybersecurity issues in SMEs.

### 1. Survey Findings

- **Baseline Cybersecurity Readiness:** Only 25% of SMEs had formal cybersecurity training in place.
- **Post-Implementation Improvement:** SMEs implementing the framework reported a 60% increase in cybersecurity awareness scores.

### 2. Pilot Program Outcomes

- SMEs demonstrated a significant reduction in phishing susceptibility, from 35% to 10% over six months.
- Vulnerability scan results showed a 40% decrease in critical security issues.

Metric	Baseline (%)	Post-Implementation (%)
Phishing Susceptibility	35	10
Cybersecurity Awareness	25	60
Critical Vulnerabilities	40	24

## V. DISCUSSION

It is noted that more structured training is necessary to boost cybersecurity implementation among universities. The tiered training modules were particularly effective, as the least-sophisticated SMEs that underwent relatively fewer cybersecurity awareness exercises evidenced the most significant improvement in the index when the cap was raised (Gupta et al., 2022). Supportive models of mentorship also played a vital role in sharing knowledge in an economical manner hence supporting the view of Huang et al. (2023).

Further, training based on Artificial Intelligence allowed knowledge acquisition at scale eliminating 'scarce resources' Chou and Lee (2020). That being said, there are issues of how to maintain such engagement and how to address advanced threats where organizations continue to lose talent, especially in the SMEs I mentioned earlier with high turnover rates.

## CONCLUSION

The protection of assets from cyber threats is a disturbing factor for SMEs because of their vulnerability to cyber threats because of their limited capital and technical skills. This study confirms that the overall approach to building SME cybersecurity is based on the workforce development strategy. Thus, SMEs can enhance awareness and counteract crucial skills deficits, as well as minimize threats, with the help of a comprehensive hierarchy of training sessions, effective cooperation in mentorship schemes, and AI training tools (Gupta et al., 2022; Parker, 2022).

The findings of this study show that targeted training interventions can enhance cybersecurity preparedness dramatically. The pilot program yielded a lift of 60% in awareness scores, meaning the exposure of critical vulnerabilities was reduced by 40% among the Accurate SMEs. Such outcomes correspond with literature that degrades high-sustainability and low-cost solutions for workforce development in contexts of limited resources (Chou & Lee, 2020).

However, issues around the sustainability of these initiatives are major areas of concern, especially for SMEs with high turnover rates or low budgets available for investment in other areas. It is suggested that further research should be conducted to examine how continuous learning and game elements can be implemented to improve learners' participation and how public and private collaboration may lead to the sharing of materials and knowledge.

Therefore, developing and enhancing the cybersecurity workforce serves as the critical factor not only for protecting SMEs but also for maintaining future economic security amidst the constantly rising threats (Huang et al., 2023).

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