

# Exploring Influence of AI in Health and Life Insurance Underwriting: Enhancing Risk Assessment and Operational Efficiency

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*Abstract- The foundation of the insurance business, insurance underwriting, is essential for evaluating risk and figuring out how long insurance policies will last. Underwriting profitability, which is determined by deducting underwriting costs and losses from earned premiums, shows how well an insurer assesses and prices risks, which in turn affects the company's financial stability. Long-term stability is strengthened when insurers can fulfill their claim obligations without relying on erratic investment income thanks to consistent underwriting profitability. Recent developments in AI-driven, cloud-integrated underwriting have revolutionized the industry by improving the precision and effectiveness of decision-making. Better risk assessment results from the use of cloud platforms, which facilitate comprehensive data collection, pre-processing, feature extraction, model selection, and validation procedures. Convolutional Recurrent Artificial Long Short-Term Memory Networks (CRAL), one of the sophisticated models used in this method, optimize the underwriting process by identifying intricate patterns in data. Data scalability, accessibility, and governance rule compliance are all supported by secure cloud storage. Insurers can increase underwriting quality, reduce risks, and expedite operations by implementing cloud-based AI underwriting.*

*Indexed Terms- AI, Machine Learning, Healthcare, Predictive Models, AI in Underwriting*

## I. INTRODUCTION

Essential to the insurance sector, underwriting assesses risk and sets premiums, which has a direct effect on the financial stability of insurers. Conventional life underwriting has classified

applicants' mortality risk using standardized medical impairment manuals and expert judgment, frequently assigning risk classes using a point-based system. Though automated rule systems still rely on preset guidelines, which can restrict flexibility and accuracy in risk assessment, their adoption has started to streamline this process.

Advances in artificial intelligence (AI) and machine learning (ML) are transforming underwriting by facilitating quicker, more accurate assessments. AI-driven underwriting improves risk management, produces more individualized insurance products, and provides a smooth customer experience by evaluating big, complicated datasets. Underwriting accuracy and operational efficiency are greatly increased by AI models such as CRNN, ANN, and LSTM, which provide superior processing of sequential data and are able to recognize complex patterns. AI also lessens bias in decision-making, which encourages uniformity and equity in underwriting choices. Cloud-based storage solutions offer scalable, safe data management while guaranteeing adherence to governance guidelines and safeguarding customer privacy.

The insurance industry is undergoing a significant transformation with the move to AI-driven underwriting, which will increase value and efficiency while allowing for proactive, flexible underwriting techniques to address changing risks and market demands.

## II. PREDICTIVE MODELS IN INSURANCE UNDERWRITING

In order to close the protection gap among underinsured and uninsured populations, the insurance industry is putting more and more emphasis on

digitization and improving the customer experience. New data sources and underwriting techniques that expedite the application process and increase underwriting accuracy have been developed as a result of this change. Large-scale adoption of predictive models is still constrained by data limitations and legacy systems, despite the fact that mortality modeling and predictive scoring are new fields of study and industry interest.

Risk scores are now provided by vendors who previously provided insurers with clinical and prescription data; other vendors use nontraditional data sources, such as credit histories, to facilitate quicker underwriting. In order to obtain a more complete picture of applicants, insurers are keen to integrate the growing number of electronic health records into predictive models.

AI tools like CNN, ANN, and LSTM have demonstrated promise in automating underwriting, increasing the precision of risk assessments, and resolving problems with data quality. These AI-driven solutions, which are supported by safe cloud storage, help insurers increase efficiency and dependability by protecting sensitive data and facilitating regulatory compliance. Despite industry leaders' recognition of the necessity of AI in mortality-risk prediction, technological and data-sharing obstacles prevent widespread adoption. The importance of rule-based engines and standardized life scores in updating the industry's underwriting procedure is demonstrated by successful cases, which benefit policyholders as well as insurers.

### III. DATASET DEFINITION AND PREPROCESSING

In order to accurately assess risk and make well-informed decisions, the insurance underwriting process relies heavily on data collection and pre-processing. Data collection entails obtaining detailed information about the policy type and applicant, including financial, medical, and personal records. A thorough grasp of the risks involved depends on the accuracy and applicability of this data.

Pre-processing gets the data ready for analysis after it has been collected. In order to preserve data integrity, this entails cleaning the data to remove outliers, missing values, and inconsistencies using imputation or removal techniques. Additionally, standardization and normalization are used to guarantee consistent format and scale, improving comparability among variables. Insurers increase the accuracy and dependability of risk assessments by carefully gathering and pre-processing data, which improves underwriting quality, decision-making, and risk mitigation.

### IV. DEVELOPING THE MORTALITY MODEL

Utilizing one of the biggest and most extensive application datasets in the industry, the mortality model is constructed using inputs that have been medically validated to guarantee high production accuracy. Medical and actuarial expertise inform feature selection, which takes into account almost sixty inputs from lab tests, health history, and biophysical measurements.

Because application data can change over time, by product type, and by state, careful data mapping is required to ensure consistency. Variables are evaluated according to mortality-related dependence and historical relevance to underwriting standards. For example, an analysis of body mass index (BMI) revealed that mortality risk increased at both low and high BMI ranges.

Working with medical professionals and integrating insights from results and changing medical guidelines allows for continuous model improvement. Given its high mortality risk correlation, one example is the switch from using HbA1c as a conditional reflexive test to a routine screening test. Because of the partial lack of historical HbA1c data, serum glucose and fructosamine were initially used as stand-ins; however, because glucose is sensitive to fasting, HbA1c values for historical cases were imputable. Pregnancy status and other missing historical data were also imputed, allowing for increased accuracy and support for new model features.

Usually, predictive modeling entails either regression (estimating the value of a continuous outcome) or classification (estimating the probability of a particular outcome). On the other hand, survival modeling estimates survival, hazard, or cumulative hazard functions based on observed covariates and concentrates on the amount of time until a binary event occurs. Important elements consist of:

- Survival Function ( $S(t) = \Pr(T > t)$ ), which indicates the probability of an event happening after time  $t$ .
- Hazard Rate, showing the rate of the event at time  $t$  given survival up to that time.

$$\lambda(t) = \lim_{dt \rightarrow 0} \frac{\Pr(t \leq T < t + dt)}{dt \cdot S(t)},$$

- Cumulative Hazard Function ( $\Lambda(t) = -\log S(t)$ ), which relates directly to the survival function.

$$\Lambda(t) = \int_0^t \lambda(u) du,$$

A common tool in survival analysis, the Cox proportional hazards model calculates individual risk by assuming a linear form and proportional hazards across strata over time. Beyond linear models, machine learning's random survival forests—an extension of random forests modified for right-censored data—offer a versatile, nonparametric substitute that can capture intricate relationships and nonlinearities.

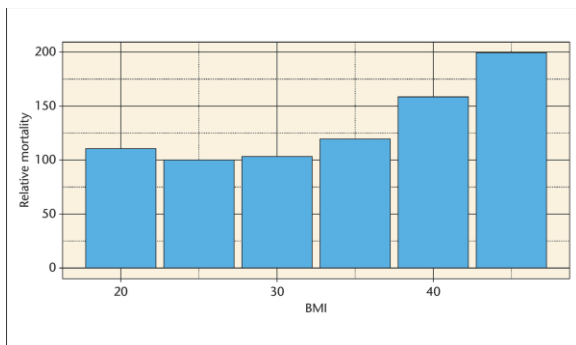


Fig.1 Relative Mortality as a Function of Five-Point Bands of BMI: Trends in Aggregate Mortality Risk.

## V. DEVELOPING THE PREDICTIVE UNDERWRITING MODEL

**Feature Extraction:** This procedure uses methods like transformation, feature engineering, and dimensionality reduction, like Linear Discriminant Analysis (LDA), to find and choose the most pertinent features from the data that has been gathered. By finding vectors in the data that differentiate classes, LDA, in contrast to other approaches, maximizes class separation while maintaining crucial patterns. This procedure is improved by cloud integration, which increases efficiency and scalability for big datasets.

**Normalization and Standardization:** By scaling features to comparable ranges, these preprocessing steps guarantee data consistency. Normalization (range between 0 and 1) and standardization (mean = 0, SD = 1) balance feature influence, improving the performance and interpretability of machine learning models—both of which are critical for precise risk assessments in underwriting.

## VI. MODEL SELECTION

**CRNN:** For processing sequential data, CRNN combines CNN and RNN. It is perfect for identifying trends over time and helping underwriters make well-informed decisions.

**ANN:** Processes complex data using neuron connections in input, hidden, and output layers. Activation functions are applied to weighted inputs by hidden layers to carry out core computations.

**LSTM:** A sophisticated RNN variant that works well with time-series underwriting data because it has memory cells that can record long-term dependencies. Every model offers distinct advantages to the underwriting procedure, enhancing decision-making precision, effectiveness, and flexibility with regard to intricate data.

VII. MODEL EVALUATION AND VALIDATION

8.1 Aggregate Mortality Impact

- i. Overview of Validation Metrics: Conventional metrics such as the AUC and concordance index are helpful for research but not enough for real-world, extensive risk selection. Three criteria are used to evaluate the model: accuracy in predicting individual cases, model smoothness and interpretability, and overall mortality impact.
- ii. Aggregate Mortality Impact: Actuaries use mortality rates to evaluate the financial results of life insurance products, usually by assigning applicants to risk classes according to criteria such as age, gender, and smoking status. An algorithm creates a fictitious applicant pool across cohorts to replicate past underwriting choices in order to match the model's simulated results with historical data. This makes it possible to compare risk classes and mortality rates between historical underwriting and the model in an equitable manner.
- iii. Comparison with Actuarial Mortality Data: The Actual-to-Expected (A/E) ratio, which is calculated using actuarial tables, compares observed and expected deaths; a value of less than 100% indicates better-than-expected results. When the model was used for applications between 2000 and 2016, it successfully placed the lowest risk individuals in the UPNT (lowest premium) class, resulting in a 9% decrease in UPNT deaths over a 15-year period when compared to random assignment. The outcomes were similarly favorable for all risk classes.

$$A/E = \frac{\sum \text{event indicator}}{\sum \text{accumulated hazard}}$$

- iv. Underwriter Performance versus Model: The model's strengths are demonstrated by confusion matrices that compare the A/E ratios of risk classes created by the model and underwriters. The model has the potential to improve risk selection by accurately classifying

mortality risk across classes, particularly UPNT, especially when it is in line with underwriters. An 86% mortality rate for agreed UPNT cases using this joint approach suggests a lower risk of death.

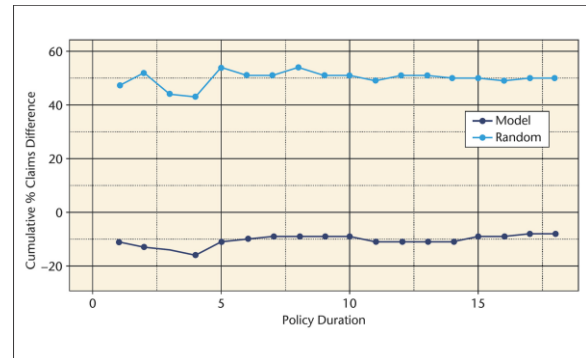


Fig.2 Cumulative percentage change in UPNT deaths over the course of the policy, with 0 denoting equivalent counts.

Risk Class	UPNT	SPNT	NT	<NT	Marginal
UPNT	86	89	95	180	92
SPNT	97	113	137	177	117
NT	133	144	169	279	168
<NT	174	213	277	543	367
Marginal	100	119	160	363	

Rows: model; columns: underwriters.

Table 1. Non-Tobacco Class A/E Confusion Matrix in Relation to UPNT.

Compared to underwriters, who also take into account variables like financial information, prescription drug histories, and vehicle records, the mortality model uses fewer data sources. As a result, the findings are conservative. Even better mortality outcomes can be attained by integrating an algorithmic underwriting system that incorporates the mortality model with a thorough rules framework and controlled manual oversight.

Risk Class	SPT	T	<T	Marginal
SPT	71	78	102	76
T	122	122	178	131
<T	227	249	346	287
Marginal	100	126	235	

Rows: model; columns: underwriters.

Table 2. Non-Tobacco Class A/E Confusion Matrix in Relation to UPNT.

By contrasting the results produced by the mortality model with those from random assignment, Figure 2 shows the cumulative percentage difference in UPNT claims within this simulated book of business. Random assignment led to a nearly fifty percent increase in claims, demonstrating that underwriters are excellent at risk selection. On the other hand, over a fifteen-year period, the mortality model would have produced a UPNT offer pool with 9% fewer deaths. The model exhibits the best risk selection within the UPNT category, but the overall results across all risk classes display comparable patterns. We perform an A/E analysis to assess the model's performance from an actuarial standpoint. Confusion matrices of the A/E ratios for the risk classes identified by the model and the underwriters are shown in Tables 1 and 2. To enable relative performance interpretation, all A/E ratios are normalized against the marginal values of the best risk classes assigned by the underwriters (UPNT and SPT, respectively). In all risk classes, the model consistently produces lower mortality rates; however, the <NT and <T categories exhibit noticeably higher rates. The model effectively distributes mortality risk among the risk classes in the intended way, according to the combined A/E ratios. This could result in improved risk selection when combined with underwriter choices. For example, the associated mortality risk is 86% of the marginal when both parties agree on UPNT.

## 8.2 Predictive AI Model in Underwriting

It is essential to evaluate and validate AI models' performance in order to guarantee their robustness and dependability in underwriting. This entails employing a variety of metrics and methodologies to assess generalization ability, accuracy, and consistency. A popular technique for training and evaluating datasets is cross-validation, which divides the dataset into several subsets (or folds) to assess performance across various data samples and guarantee strong generalization. Holdout validation is an additional technique that assesses model performance on unseen data after training by separating training data from a specified validation set. The model's predictive power is revealed by a number of metrics, including F1-

score, recall, accuracy, and precision. These metrics include the model's capacity to accurately classify instances, minimize false positives, and maximize true positives. Insurers can improve the accuracy and dependability of AI models by incorporating these assessment and validation methods into the underwriting procedure. This lowers risks and fosters confidence in AI-driven judgments.

### 8.2.1 Continuous Monitoring

Monitoring systems must be put in place to ensure the dependability and functionality of AI-driven underwriting models in practical applications. With the use of these tools, insurers can monitor model performance in real time, identify anomalies, and take appropriate preventative action. Making thorough dashboards that offer real-time insights into important performance metrics like accuracy, precision, recall, and F1-score is one efficient strategy. Insurers can use these dashboards to track model behavior over time and spot any unexpected shifts or patterns that might point to problems. Establishing alert systems to notify pertinent parties when specific thresholds are surpassed is also crucial for timely problem-solving and investigation.

Additionally, insurers ought to put policies in place for retraining and updating models in light of fresh information and changing underwriting specifications. To keep the model up to date and accurate, this can entail scheduling frequent retraining cycles. Additionally, model drift—which happens when the distribution of underlying data changes over time—needs to be managed by insurers. Insurers can identify model drift and implement corrective measures, like retraining with recent data, by closely observing model performance against baseline metrics. Maintaining high performance standards and flexibility in underwriting procedures will be made easier with proactive steps.

### 8.2.2 Cloud Data Storage

For data availability, integrity, and confidentiality to be guaranteed, underwriting data must be safely stored in the cloud. Insurance firms can lower operating expenses related to data access and

storage by leveraging scalable and dependable cloud infrastructure. Managing underwriting data throughout its lifecycle requires the implementation of strong data governance procedures, which include setting data quality standards, outlining roles and responsibilities, and preserving access controls to limit sensitive information to authorized personnel.

Maintaining legal compliance and protecting consumer privacy also depend on compliance with regulatory requirements like GDPR, HIPAA, and PCI-DSS. To stop unwanted access to sensitive data, insurers must put in place the proper security measures, encryption techniques, and audit trails. Insurance companies can reduce risks and preserve the confidentiality, availability, and integrity of underwriting data stored in the cloud by concentrating on data security and putting in place comprehensive protective measures. Furthermore, anonymizing personally identifiable information (PII) can lessen the possible impact of security incidents and further reduce exposure to data breaches. To promptly detect and resolve possible risks, regular audits and monitoring of cloud infrastructure for security flaws and illegal access attempts are crucial. Insurers can guarantee that underwriting data stored in the cloud stays safe, intact, and accessible by giving data security top priority and putting in place thorough safeguards.

### CONCLUSION

Achieving accurate results at the individual level is essential in insurance underwriting because differences between a model's output and consumers' assessments of their health may result in adverse selection or lost business. During the final validation process, the medical team scores and reviews more than 150,000 held-out cases to guarantee model accuracy. This review finds trends in changes in risk classification and verifies alignment with expected offer rates across risk classes. The effectiveness of the model is confirmed at the individual level by closely examining a smaller subset of recent applications, which offers insights into how particular features contribute to the overall score. Cloud platform integration has transformed AI-driven

underwriting procedures in the insurance sector by boosting overall efficiency, decision-making, and risk assessment accuracy. Every step of the underwriting process is made easier by cloud-based technologies, including data collection, preprocessing, feature extraction, model selection, evaluation, validation, continuous monitoring, and data storage.

While cloud capabilities increase efficiency and scalability, accurate data collection and preprocessing address problems like missing values and anomalies. By processing data sequentially and identifying intricate patterns, feature extraction methods like Linear Discriminant Analysis (LDA) and sophisticated AI models like Convolutional Recurrent Neural Networks (CRNN), Artificial Neural Networks (ANN), and Long Short-Term Memory (LSTM) networks improve underwriting accuracy. Secure cloud storage supports data governance compliance and accessibility, while ongoing assessment, validation, and monitoring guarantee the model's dependability over time. Insurance companies can increase the quality of their underwriting decisions, lower risks, and streamline their operations by utilizing these cloud platforms.

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